



FRANCHISE RESALES

COVID-19 will have immediate casualties, and one of the hard-to-face facts will be that some locations may not reopen and/or will struggle to survive past a reopening.

Some corporate locations may need to be resold and some franchisees may approach head office wanting to sell.

Network has a multi-step program that can provide results that work for both the franchisor and the franchisee, including the Lenders and Landlords that support them.

Prior to pursuing a franchise resale - at your discretion - we can explore a relief path that allows the franchisee the room they need, while securing additional funds or services and/ or goods to strengthen the franchisee's post COVID-19 position.

This keeps the franchisee in place so that franchisors can Preserve Royalties and refocus on adding new franchisees.

We can quickly move to offering and promoting the resale units to the marketplace. NFI has a vast network of previously interested candidates that can be introduced to your opportunities. Maybe one of your potential resales would be a perfect fit for one of these candidates.

These interested prospects will need to meet with your organizations approval and satisfy the financial requirements of interested lending groups. Our lending contacts can be of help here as well as our experience in preparing financing packages to present to various lenders.

Contact **Network Franchising International** to handle this task for you.